## Press Release

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# CR GAS S TURNOVER INCREASED BY 31.3% TO HK\$12,846 MILLION WITH NET PROFIT UP BY 17.2% TO HK\$1,251 MILLION IN 1H2014

#### **Results Highlights:**

- Turnover up 31.3% at HK\$12,846 Million
- Net Profit up 17.2% to HK\$1,251 Million
- EPS up 18.4% to HK 58 cents
- Interim dividend up HK\$ 3 cents to HK\$ 5 cents
- Acquired and approved 29 new city gas projects for HK\$ 1,524 Million

Hong Kong - China Resources Gas Group Limited - 1 K Y RO - YWZK c 25/b Mainboard YMU - YNO\$ □% Y ORO a SR S L \$N\$K \$D RO 1 Y Z RO VOKINS NYa distributor in China, announced its interim results as of 30 June 2014. (the Period). In 1H2014, CR Gas s Turnover increased by 31.3% to HK\$12,846 million and profit attributable to shareholders was up 17.2% to HK\$1,251 million from the corresponding period last year. Basic earnings amounted to 58 HK cents with an 18.4% increase compared to 49 HK cents in 1H2013. The CR Gas's Board of Directors has resolved to declare the payment of an interim dividend of 5 HK cents per share, which represents an increase of 3 HK cents over the previous period.

The sound financial performance in 1H2014 was driven by 9% increase in gas sales volume from 6,251 million m<sup>3</sup> in 1H2013 to 6,816 million m<sup>3</sup> and 11% increase in accumulated connected households from 17.37 million units in 1H2013 to 19.35 million units. The 9% increase in gross sales volume is in line with the growth of China's national gas consumption in 1H2014, which was at 8.9% as reported by the NDRC. During the first half of 2014, the Group not only continued to sustain organic growth, but also acquired 14 new city-gas projects and 1 vehicle/vessel gas project with a total investment of HK\$916 million. There are further 14 new projects with total investment of HK\$ 608 million already approved by the Board and pending for business registration or completion. The total investment of the 29 completed and approved projects amounted to HK\$1,524 million.

We are seeing robust growth in turnover with a 31.3% increase as well as in high-margin gas connection business with 798,000 new residential households having paid connection fee out of total 942,100 new residential customers in 1H2014. In addition, we are also making good progress in acquiring new city-gas projects. said Mr Wang Chuandong, Chairman of CR Gas.

Increase in shareholdings of existing business units

Following the increase in shareholdings of existing projects in Zhejiang and Hengshui in 2010, Zibo

and Nanjing Jiangning in 2011, Zhengzhou in 2012, Neijiang in 2013, the Board has approved to

increase its shareholdings in BP(Fujian) Petroleum Ltd from 33% to 100% and thereby once

completed will increase earnings contribution to the Group. The Group will continue to pursue this

strategy of enhancing revenue and profit contributions by increasing its stakes in existing gas joint

ventures.

Benchmarking and Lean Management

The Group is intensively executing its company-wide Benchmarking ands (2004) EWAD agement

measures to continuously improve its operational efficiencies so as to sustain the organic growth of

the Group. Due to the management's execution capability, both of these two campaigns have so far

achieved many fruitful results. For example, during the first half of 2014, we have successfully

increased the average market share of gas stations in regions where our city-gas projects are located

from 30% in 2013 to about 48%. In addition, our average gas leakage rate has been reduced from

3.34% in 2012 to 2.73% for the first half of 2014, which is lower than the industrial average 5%.

Favourable macro-economic and regulatory environment

records in 2010 and 2013, we are confident to successfully pass through the recently announced price

hike on non-residential city-gate gas price. The Group will proactively communicate with its customers

and local governments to ensure the pass-through will be successfully executed and the dollar margin

of gas sales should largely be unchanged.

About CR Gas

CR Gas, 63.95% owned by China Resources (Holding) Co. Ltd, one of the largest state-owned

conglomerates in China, is principally engaged in downstream city gas distribution business including

piped natural gas distribution and natural gas filling stations operation. Its operations are strategically

located in areas of China, which are economically more developed and densely populated and areas

with rich reserves of natural gas. At the end of June 2014, CR Gas ZY PYSY consists of 191 city gas

projects in 21 provinces in China including 11 provincial capitals and 3 direct administrative

municipalities. CR Gas aspires to become a respected market leader in downstream city gas

distribution business in China.

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(Attached please find CR Gas s unaudited condensed and consolidated statement of profit or loss

for the six months ended 30 June 2014)

This press release may contain forward-looking statements that involve risks and uncertainties.

In most cases, you can identify forward-looking statements by terminology such as "may",

"should", "expects", "plans", "anticipates", "believes", "estimates", "predicts", "potential" or

"continue" or the negative of such terms or similar terminology. Such forward-looking

statements are not guarantees of future performance and involve significant assumptions,

risks and uncertainties, and actual results may differ materially from those in the

forward-looking statements.

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### CHINA RESOURCES GAS GROUP LIMITED (Stock code: 1193)

## Unaudited Condensed and Consolidated Statement of Profit or Loss For the Six Months Ended 30 June 2014

#### For the six months ended 30 June

|                                    | 2014<br>DG ,,, | 2013<br>25               | %<br>increase |
|------------------------------------|----------------|--------------------------|---------------|
|                                    | (unaudited)    | (unaudited and restated) |               |
| Turnover                           | 12,845,540     | 9,785,834                | 31%           |
| Cost of sales                      | (8,831,685)    | (6,507,973)              | 36%           |
| Gross profit                       | 4,013,855      | 3,277,861                | 22%           |
| Other income                       | 407,819        | 288,473                  | 41%           |
| Selling and distribution expenses  | (1,332,337)    | (1,035,550)              | 29%           |
| Administrative expenses            | (967,633)      | (836,339)                | 16%           |
| -                                  | 2,121,704      | 1,694,445                | 25%           |
| Finance costs                      | (272,552)      | (296,504)                | (8%)          |
| Share of results of joint ventures | 329,202        | 411,976                  | (20%)         |
| Share of results of associates     | 56,978         | 60,809                   | (6%)          |
| Profit before taxation             | 2,235,332      | 1,870,726                | 19%           |
| Taxation                           | (540,879)      | (392,669)                | 38%           |
| Profit for the Period              | 1,694,453      | 1,478,057                | 15%           |
| -                                  |                |                          |               |

Attributable to Owners